



Toronto Chapter puts the Spotlight on...

Mark Winkler, CGA

Mark Winkler was born and raised in the north part of Toronto, graduated from the University of Toronto with a B.A. in Finance and obtained his CGA designation in 1980. His past work experience includes accounting positions at Colgate Palmolive and Honeywell. Mark has been with Samuel Manu-Tech Inc. for over 20 years, holding a number of senior roles. He is currently the president of the Associated Tube Group, a division of Samuel Manu-Tech Inc, a manufacturer of stainless steel tubing serving markets around the world with manufacturing plants in Ontario, Kentucky, and Mexico. Mark is married with two grown children and lives in Richmond Hill.



First job?

Cost accountant at Colgate Palmolive. This led to five positions in two years throughout the finance area and was great training for future roles.

Favourite job?

Being involved in acquisitions and the many challenges involved in the integration to one organization.

Oddest job?

Worm picker....I did this for a week as a summer job when I was in high school.

Career advice to others?

Work hard while having fun. If you can find a job where you can combine these two things, you'll be very successful.

Best advice ever received?

Never be afraid to take on new challenges. This has served me well throughout my career.

Obtaining my CGA designation was worthwhile because....

It has given me tremendous opportunities and training through real world hands on experience. Learning businesses from a financial role gave me exposure to every facet of the organization. This has been great preparation for many of the positions I have held up to and including my current role.

Debu Banerjea, CGA

Debu Banerjea is a tax professional with multiple accounting designations and over 25 years of international exposure in accounting, tax and auditing. Debu started his career with Pricewaterhouse in India and stayed in the accounting practice until moving to Canada in 1997. After a few years in the industry, Debu moved to a big four accounting firm to pursue a career in taxation. For the last 10 years, he has focused on building a career within the financial service industry. Presently, Debu is employed by State Street Canada as vice-president, responsible for providing tax services to a select group of fund managers in North America. Debu enjoys teaching and for the last few years has worked closely with CGA Ontario coaching and mentoring TX2 students.



First job?

In Canada, my first job was with Dow Jones Canada as a senior financial analyst. Dow Jones Canada was a great place to work - I had a great manager, my first female boss (many thereafter) who was very understanding. She gave me enough space, understood my capabilities and knew that my background far exceeded what I was doing. She trusted me and passed on more from her plate, including budgeting and financial forecasts.

In India, my first job was as a CA student at Pricewaterhouse. During my PW days, I had the opportunity to work on several audit, tax and advisory assignments in Europe, the Middle East, Asia Pacific, Africa, South East Asia and South Asia. These were short term assignments ranging from a few days to a few months, mostly consulting to international funding agencies, such as USAID, CIDA, World Bank and UNICEF. I was then seconded by Pricewaterhouse to work in Tanzania for five years. Africa has a special place in my heart. Living there let me realize how much we take for granted!

Favourite job?

Coaching and mentoring CGA TX2 students. Being busy with my day-to-day job, I started with coaching no more than two students at a time (I think with a larger group, I would not be able to do it justice). In my experience, every student is at a different level, which I address through coaching. I like CGA's idea of online coaching. The technology makes it easier for students to attend lectures and therefore I am comfortable coaching a larger group knowing that they can go back to my lecture as often as they want.

Through emails, I try to drill in the tax concepts and stay away from the number crunching which I believe is a by-product of the process. Of course, if one cannot understand the numbers as well, I can help. The methodology has worked very well for the last several years. I am in touch with a few of my past students -

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some are as high as director/VP in the financial service industry. This is a very rewarding experience – you want to give more than you get, knowing what you will get back is the success of your students.

Oddest job?

Sales supervisor (my summer job during school break) for a large multinational tobacco manufacturer. Most of the job involved supervising a sales team that would attend sports events such as formula one race venues, etc. My focus was more on watching the games than on pushing the boys to reach the sales targets.

Career advice to others?

To students – stay focused and complete your CGA designation as quickly as you can. To members – let us all set an example and make CGA the first choice among accounting designations.

Best advice ever received?

You control your own destiny.

Obtaining my CGA designation was worthwhile because...

It fast-tracked me into the tax job market in Canada and gives me pride to belong to an elite accounting body in Canada.

Events Committee Presents...

A Joint Event with Peel Chapter

The Wedding Singer

It is 1985 and rock-star wannabe Robbie Heart is New Jersey's favourite wedding singer. He's the life of the party, until his own fiancée leaves him at the altar. Shot through the heart, Robbie makes every wedding as disastrous as his own.

Date: Sunday, May 9, 2010
Event ID#: 2010-0509f
Time: 11 a.m. – Buffet
12:30 p.m. – Show
Location: Stage West
5400 Dixie Road, Mississauga
Cost: \$48.42 per person

Opportunity Awaits

Come and learn about chapter initiatives, volunteer opportunities and have the chance to network with CGAs and students in the CGA program of professional studies. We invite you to join a committee, volunteer for tax preparation services or get information on other volunteering opportunities within your chapter and community. The event will also include oath taking for new members.

Date: Tuesday, May 4, 2010
Event ID#: 2010-0504t
Time: 6 - 9 p.m.
Location: Toronto Board of Trade
1 First Canadian Place,
100 King Street West (Adelaide Street entrance)

Register online by: Wednesday, April 28, 2010

Additional information: Advance registration is required. No charge for students in the CGA program or CGAs.

Toronto Chapter Annual General Meeting

Toronto Chapter's 2009-10 Annual General Meeting will be held at the Toronto Marriott Bloor Yorkville Hotel. We are looking forward to welcoming more than 250 CGAs, students in the CGA program and their guests to this event.

Date: Thursday, June 3, 2010
Seminar ID#: 2010-0603t
Time: 5:30 p.m. – Registration
6 p.m. – Annual General Meeting
Dinner and entertainment to follow the meeting
7:30 – 9 p.m. Presentations
Location: Toronto Marriott Bloor Yorkville Hotel
90 Bloor Street East
Cost: No charge – AGM only
Dinner - \$85 per person, please indicate your dinner selection upon registration (choice of chicken, fish or vegetarian entrée)
Dress code: Business casual (no jeans please)

Other information: Formal invitations for 25- and 50-year members will be sent from the CGA Office.

17th Annual Inter-Charity Golf Tournament Hosted by Durham, Huronia, Peel and Toronto Chapters

CGAs, students in the CGA program and guests are welcome to join us for this fun-filled event. No experience necessary! Take this opportunity to enjoy a beautiful and private 18-hole championship golf course while networking with colleagues.

Date: Monday, June 21, 2010
Event ID#: 2010-0621G
Time: 11 a.m. – Registration
1 p.m. – Shotgun Start
Location: DiamondBack Golf Club
13300 Leslie Street, Richmond Hill
(404 and Bloomington Sideroad)
Cost: \$175 per person (Full event price includes: lunch, green fees, power cart, dinner and entertainment.)
\$125 per person (Golf only price includes green fees and power cart.)
\$75 per person (Price includes dinner and entertainment only.)
Dress Code: Proper golf attire (no jeans please); the club has a soft spike policy.

Registration online by: Monday, June 14, 2010

Professional Practice Committee Presents...

Professional Practice Breakfast Meeting

The monthly breakfast meeting is for CGAs and students in public practice who wish to discuss relevant tax and accounting issues.

Date: Friday, May 7, 2010
Seminar ID#: 2010-0507t
Time: 7 - 9 a.m.
Location: Best Western Roehampton Hotel
808 Mount Pleasant Road
(Mount Pleasant and Eglinton)
Cost: \$15 per person (price includes buffet breakfast)
CPD: 2 CPD hours

Register online by: Wednesday, May 5, 2010

Public Sector Committee Presents...

The Future of Financial Reporting for Not-for-Profit Organizations

Speakers: Representatives from the Canadian Institute of Chartered Accountants

Representatives from the AcSB and the PSAB will discuss how the proposals in the new exposure draft would affect financial reporting by not-for-profit organizations (NFPs), both in the public and private sector and the reasons for the proposals.

Date: Wednesday, May 12, 2010
Seminar ID#: 2010-0512t
Time: 6 - 9 p.m.
Location: Ivey ING Leadership Centre
130 King Street West, Ground Floor
Exchange Tower
Toronto, ON M5X 1A9
(St. Andrew subway station)
Cost: \$25 per person (price includes refreshments)
Dress code: Business casual
CPD: 3 CPD hours

Register online by: Friday, May 7, 2010

Information Technology Committee Presents...

Technology for CGAs – Don't Get Left Behind

Speaker: Alan Salmon is vice-president, Canadian operations of K2 Enterprises and has more than 20 years of management, systems and training experience.

Want to know more about Windows 7 and Office 2010 plus a host of the latest technologies? Join this seminar by Alan Salmon to hear new technology ideas.

Date: Wednesday, May 5, 2010
Seminar ID#: 2010-0505t
Time: 6:30 – 9:30 p.m.
Location: North York Memorial Community Hall, Gold Room
5110 Yonge Street, North York
(North York Subway exit, directly below the North York Public Library)
Cost: \$20 per person (price includes refreshments)
CPD: 3 CPD hours

Register online by: Monday, May 3, 2010

BASis Inventory System by Barcode Application Solutions

Speaker: Albert Amar

BASis inventory system is a full application that allows barcode scanning of your inventory movements such as receipts, counts, location tracking and more in multiple locations. BASis web program hosts inventory control as a service (no installation required). PRISM provides sales automation for scanning of orders on the road or at trade shows. Programs are available as stand alone or integrated with BusinessVision, Accpac and Quickbooks.

Date: Thursday, May 13, 2010
Seminar ID#: 2010-0513t
Time: 6:30 – 9:30 p.m.
Location: North York Memorial Community Hall
5110 Yonge Street, North York
(North York Subway exit, directly below the North York Public Library)
Cost: \$20 per person (price includes refreshments)
CPD: 3 CPD hours

Register online by: Monday, May 10, 2010

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